

Build your first sellable HighLevel SaaS plan.

A worked \$97 / \$297 / \$497 example using the exact Create your plan sequence in the HighLevel SaaS Configurator.

PLAN	MONTHLY	YEARLY	TRIAL	RECURRING CREDIT
Foundation	\$97	\$970	0 days	\$0
Growth	\$297	\$2,970	7 days	\$25 after trial
Scale	\$497	\$4,970	14 days	\$75 after trial

The actual HighLevel build path

1. Plan details

Name the plan. Suggested Foundation description: Core CRM for local service businesses.

2. Category

Use one category for the upgrade path. This example uses Local Service CRM.

3. Pricing details

Add the monthly and yearly amount for the plan you are building.

4. Features and snapshot

Retain the 22 selected defaults. This example intentionally has no snapshot attached.

5-6. Addons and Marketplace apps

Leave both empty unless the product is part of the customer promise and its cost is covered.

7. Trial and credits

Foundation: 0 days / \$0. Growth: 7 days / \$25 after trial. Scale: 14 days / \$75 after trial. No credit rollover.

8. Rebilling

Keep the phone-system markup at 1.05x in this example and understand that wallet charges can still reach your agency if a client payment fails.

A safe launch check

Review the customer promise before you publish a checkout link.

- 01** The plan name, monthly price and yearly price match the sales page.
- 02** Trial days and recurring credits are explicit - including whether credits start after the trial.
- 03** No paid add-on, Marketplace app, snapshot or feature is implied if it is not included.
- 04** Your usage and rebilling margin covers the agency wallet risk, including failed customer payments and disputes.
- 05** Run a test checkout and confirm the newly created sub-account has the intended feature access.

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Use the live, visual walkthrough and the full checklist at allthingsghl.com/highlevel-saas-configurator-example and allthingsghl.com/highlevel-saas-configurator-checklist.